

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 BAGHDA 00734 111319Z

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 H-02 COME-00 AGR-10 CIAE-00

INR-07 NSAE-00 STR-04 TRSE-00 /041 W

----- 015280

R 091100Z JUL 75

FM USINT BAGHDAD

TO AMEMBASSY CAIRO

AMEMBASSY JIDDA

AMEMBASSY TEHRAN

INFO SECSTATE WASHDC 2175

AMEMBASSY BEIRUT

UNCLAS BAGHDAD 734

ACTION ADDRESSEES - PASS TO MR. UPSHAW

BEIRUT FOR AGATT

E.O. 11652: N/A

TAGS: BTRA, EPAP, IZ

SUBJECT: VISIT OF A. M. UPSHAW, HOLLY FARMS POULTRY

REF: STATE 156294

1. USINT WELCOMES UPSHAW VISIT. AS ONLY DAYS ON WHICH DIRECT FLIGHTS TEHRAN TO BAGHDAD ARE MONDAY (IA FLT 003) AND WEDNESDAY (IR FLT 511) ASSUME THAT LIKELIEST DATES UPSHAW ARRIVAL BAGHDAD ARE WEDNESDAY JULY 23 OR MONDAY JULY 28. USINT COMMERCIAL ATTACHE PATRICK KILLOUGH CORDIALLY INVITES MR. AND MRS. UPSHAW LODGE AT HIS HOME. ADVISE ETA.

2. VISIT IS TEMELY AS GOVERNMENT-CONTROLLED IRAQI POULTRY INDUSTRY IN EARLY STAGE OF MASSIVE GROWTH. GOAL IS TO EXPAND FROM 5 MILLION BROILERS/YEAR NOW TO 80 MILLION/YEAR BY 1978. NATIONAL EGG CONSUMPTION TO RISE FROM 75 MILLION/YEAR NOW TO 1.4 BILLION/YEAR BY 1978. MINISTRY OF AGRICULTURE FORESEES RISE IN ANNUAL
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PER CAPITAL CONSUMPTION OF POULTRY MEAT FROM 2 KG TO 9 KG BY 1978. UPSHAW'S PRINCIPAL CONTACTS WILL BE

MINISTRY OF AGRICULTURE'S PLANNING/COORDINATING BODY
STATE ORGANIZATION FOR AGRICULTURAL DEVELOPMENT AND
ITS THREE SUBORDINATE GENERAL POULTRY COMPANIES (FOR
NORTH, CENTRAL AND SOUTH IRAQ). NUMBER OF FOREIGN
POULTRY FIRMS ARE NOW ACTIVE IN IRAQ, MOST NOTABLY
US COMPANY BIG DUTCHMAN, WHICH IS ESTABLISHING FARMS
IN CENTRAL IRAQ. FRENCH AND ITALIAN GROUPS ALSO
REPORTED TO HAVE LARGE CONTRACTS.

3. WISH CAUTION UPSHAW THAT IRAQI WORKING DAY IS SHORT:
APPOINTMENTS POSSIBLE ONLY BETWEEN 0830 AND 1330.
NOTHING POSSIBLE FRIDAYS. TO MAKE SURE HE ACCOMPLISHES
HIS GOALS, USINT THEREFORE RECOMMENDS UPSHAW PLAN SPEND
MINIMUM THREE AND PREFERABLY FOUR WORKING DAYS IN
BAGHDAD.

4. ALMOST CERTAINLY GOI WILL HAVE NO RPT NO INTEREST
IN JOINT VENTURES; WILL HAVE PREFERENCE FOR EITHER
SERVICE CONTRACTS OR TURN-KEY, FIXED PRICE PROJECTS.
IRAQIS VERY KEEN ON COMPUTERIZING POULTRY OPERATIONS
ON NATIONWIDE BASIS AND ESTABLISHING PARENT AND
GRANDPARENT STOCKS. WOULD ALSO APPRECIATE LATEST
INFORMATION ON TURKEY BREEDING--WHICH IS NEW ARE
OF STUDY BY GOI.
LOWRIE

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To: CAIRO TEHRAN
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